



February 13, 2018

Great Plains Media Topeka/Lawrence KS Digital Sales Manager

If you are an experienced professional salesperson who wants to be a part of the digital media advertising revolution, you should join the trail blazers at Great Plains Media. Why? Because we are a media company that offers a full array of digital products designed to get marketing results for our advertisers including digital display, retargeting, video, mobile, IP targeting and SEO.

Why is this a great opportunity?

- You can sell digital advertising without bureaucracy, bloated management structure and company politics.
- You can sell without geographic restrictions or territories. You can sell to anyone, because digital is everywhere.
- Selling digital advertising means you can offer clients advertising that has precision targeting, and a very high ROI (*see, we told you there were more acronyms*).

Job Responsibilities:

- Sell digital advertising solutions
- Make our clients happy and do what you say you will do
- In addition to developing and selling your own accounts you will work with other members of our sales team to sell integrated media programs to our existing client base
- Work directly with General Manager to implement digital sales initiatives

If you have media sales experience we definitely think you should contact us and hear what we have to offer. And if you don't, but are a sales superstar – we still want to talk because we have intensive and ongoing training - you don't need to be a digital guru, we will teach you that part.

This position is perfect for someone who believes in his or her ability to sell a great product and likes a compensation plan that is salary plus commission – because the more you sell the more money you make!

Submit your resume, application and credentials to jobsnekan@gpmnow.com. No phone calls, please

Great Plains Media is an Equal Opportunity Employer

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