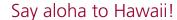


# **MGA CONVENTION 2015**

Oahu, Hawaii

#### MGA Convention 2015

The Kahala Hotel & Resort Honolulu, Hawaii July 6 – July 10, 2015 (Top Qualifiers/Advisory Group depart on July 11, 2015)



In 2015, MGA Convention qualifiers will experience the unique magic and captivating energy of the Aloha State. Hawaii's spirited culture and honored traditions deliver adventure, serenity and a world-class destination to reward Lincoln's best.

Surrounded by breathtaking beauty, the Hawaiian Islands stimulate and rejuvenate both mind and body. The world famous Kahala Resort, set on its own private beach, radiates Hawaiian tradition and exclusivity. A-listers from around the world have experienced the charm and casual elegance of this luxurious resort.

## The highlights

Play with the bottlenose dolphins in the lagoon as you take in breathtaking views of your private beach. Take a short drive to Oahu's thriving Waikiki beach and see the many historical sights. With access to the best dining and shopping, Waikiki is a great place to explore.

On the island known as "The Gathering Place" we will come together with all of our friends from Lincoln Financial Group Distribution and hear from our leadership team during a once-in-a-lifetime group event at Pearl Harbor.

The MGA Convention 2015 program will offer a schedule of in-depth training and peer review of current trends in the financial sector with a focus on the insurance industry.

We look forward to rewarding our top producers and sharing in this amazing tropical adventure together. See you there in 2015!

#### Mahalo!

For more information, contact:
PREMIER PARTNERS® Honors & Recognition
Email: HonorsTrips@LFG.com

Products issued by: The Lincoln National Life Insurance Company Lincoln Life & Annuity Company of New York





### Qualification requirements for MGA Convention 2015

(based on 2014 net PAP-R from 1/1/14 to 12/31/14)

**Producers** 

MGA Convention : \$165,000

New producers who are appointed after April 1, 2014, can qualify for Convention 2015 with \$110,000 of net PAP-R between April 1, 2014, and December 31, 2014.

Personal Producers who meet the requirements to be senior agents can qualify for Convention 2015 with a reduced amount.

Please see the 2014 MGA life and annuity PREMIER PARTNERS brochure for details.

Net PAP-R on fixed annuity premium equals 5.0% of total paid premium (example: \$3,300,000 fixed annuity premium = \$165,000 net PAP-R).

Net PAP-R on Lincoln MoneyGuard® single and flexible premium policies is counted at 15% of total planned premium.

Please see the 2014 MGA life and annuity PREMIER PARTNERS brochure for the definition of net PAP-R.

Please note: Producers registered with an outside broker-dealer and nonregistered representatives must qualify for the Convention based on proprietary fixed life, Lincoln MoneyGuard, and proprietary fixed annuity business only. Business written in New York does not count toward Convention qualification. All business must be placed in-force during our qualification period from January 1, 2014, through December 31, 2014.

To receive this noncash award, a producer or manager must meet the above-mentioned requirements, hold a current contract, and be in good standing with Lincoln Financial Group at the time of the incentive.

Summit qualifiers have the option of attending either the Summit or an upgraded Convention, but not both.

Convention attendance is by invitation only and is nontransferable.

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Affiliates are separately responsible for their own financial and contractual obligations.

Lincoln MoneyGuard® products are universal life insurance policies with optional long-term care benefit riders.

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